

**CAIRE** Inc. manufactures clinically proven products

which serve the needs of all types of oxygen patients, sedentary or ambulatory, high flow or pediatric flow, conserving mode or continuous, in-home care as well as institutional care.

## Patient Benefits

- Ambulatory Oxygen Therapy can improve patient quality of life and health.
- Portable LOX devices can improve patient compliance and increase mobility.
- Portable LOX devices can help reduce patient user costs and overall healthcare expenses.

## Provider Benefits

- There are distinct asset and reimbursement advantages in providing LOX devices.
- Providing LOX therapy devices differentiates the service provider from competitors.



## Portables

Continuous Flow ..... On Demand/Pulse

### SPRINT / STROLLER

- Up to 6 LPM
- Stroller available in hard or soft case
- Sprint 6 lbs. full
- Stroller 8 lbs. full

### HI FLOW

- Up to 15 LPM Continuous Flow
- Soft Case black or light gray (more durable and comfortable)

### COMPANION 1000 & 1000T

- C1000 goes up to 6 LPM
- C1000T goes up to 15 LPM
- Does not use batteries or electricity

### HELIOS Marathon & Plus

- Marathon lasts up to 22 hrs. at 2
- Plus lasts up to 10 hrs. at 2
- Plus only 3.6 lbs. filled
- Marathon only 5.6 lbs. filled
- Does not use batteries or electricity

### SPIRIT 300, 600 & 1200

- 300 lasts up to 8 hrs. at 2  
300 is 4.3 lbs. filled
- 600 lasts up to 16 hrs. at 2  
600 is 5.6 lbs. filled
- 1200 lasts up to 30 hrs. at 2  
1200 is 8.0 lbs. filled
- 500 hour battery life
- LED indicator
- Push button content indicator

## Reservoirs

### LIBERATOR

Most size options 10–60 L  
Up to 15 LPM flow rate  
Push-button and electronics content indicator  
Built in flow control valve  
Fills all Top Fill portables

### HELIOS Universal

36 & 46 L  
Fills all Top Fill portables

### COMPANION

21 & 41 L  
Does not use batteries or electricity  
Built in flow control valve

  
**CAIRE**<sup>®</sup>  
SEQUAL

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# THE ART OF OXYGEN

## Liquid Oxygen Therapy A BETTER WAY TO BREATHE

### LIGHTWEIGHT

HELIOS Plus weighs only 3.6 lbs. when full

### LONGLASTING

Spirit™ 1200 lasts up to 30 hours

### NO ELECTRICITY REQUIRED



  
**CAIRE**<sup>®</sup>  
SEQUAL

# HELIOS & Spirit Family— A better way to breathe



- Small and portable to encourage activity.
- Oxygen Conservation on demand or pulse.
- Extended time; long lasting between refills.



*Help reduce patient costs and overall healthcare expenses*

- Patients who are more compliant with supplemental O2 therapy may have fewer hospitalizations and emergency room visits.
- LOX systems require no electricity, saving the patient \$35–\$70 per month in utility bills.
- Ambulatory O2 therapy devices can reduce patient's dependency on additional healthcare services.



*Differentiates service ability—  
not all providers can supply LOX*



- Patients on LOX will be seen on a regular basis. Non-delivery models provide no opportunity for patient assessment.
- Active COPD patients enjoy greater health and improved quality of life. Increased patient activity is aligned with the physician's goal of improved patient outcomes. A prescription for portable LOX will ensure the patient gets the intended equipment.

*Providing LOX devices offers distinct asset and reimbursement advantages.*

- Patient can stay on LOX equipment throughout their lifetime, even if respiratory needs change.
- Less cylinder inventory and potential loss due to difficult tracking issues.
- Cylinders need to be recertified every five years. Proprietary cylinders need special care.
- Better utilization of existing assets if you already own LOX inventory.



*Portable LOX devices improve patient compliance and increase mobility.*

- Supports patient desires to maintain a more spontaneous, active lifestyle.
- Functions during a wide range of patient activities.
- Combines maximum mobility with small, lightweight, easy-to-use features.
- Longer duration times between refills increase mobility outside of the home.
- Hands-free or easy-to-carry device increases mobility and encourages patient use.

*Psychological factors have a large role in patient compliance.*



- Smaller, more discreet size and pleasing appearance may be more socially acceptable to patients, not a visual handicap sticker.
- Aids in supporting positive emotional feelings of freedom and independence.
- LOX portable technology is safe to use and provides peace of mind.